

**CAPS I: Marketing and Communication Strategies for
Aging & Accessibility**

Thursday, September 20, 2012

**8:00am - 5:00pm / Cost \$230, \$280 Non-NAHB Member
RRHBA Conference Room**

This course will teach best practices in communicating and interacting with this exciting and evolving population - one of the fastest growing market segments in remodeling and related industries.

**CAPS II: Design/Build Solutions
for Aging & Accessibility**

Friday, September 21, 2012

**8:00am - 5:00pm / Cost \$230, \$280 Non-NAHB Member
RRHBA Conference Room**

Learn how to provide the best services to the growing number of Baby Boomers who wish to remodel their home to fit their new lifestyles and abilities. This Certified Aging-in-Place Specialist (CAPS) course will help you to successfully meet their design needs.

**Risk Management & Insurance
for Building Industry Professionals**

Thursday, October 25, 2012

**8:00am - 5:00pm / Cost \$230, \$280 Non-NAHB Member
RRHBA Conference Room**

Get practical solutions to weather the current insurance crisis. Learn comprehensive risk management strategies to reduce construction risks and other exposures.

Design-Build

Tuesday, November 13, 2012

**8:00am - 5:00pm / Cost \$230, \$280 Non-NAHB Member
RRHBA Conference Room**

Learn how successful builders have implemented a design/build strategy and how to make your own design/build business a success.

**Cancellation fee of \$50 Applies
No Refunds one week prior to course date.**

Information Provided by
Roanoke Regional Home Builders Association
1626 Apperson Drive, Salem VA 24153
540.389.7135

That's It!
Contact us today to
register for your
classes!



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Education is at the very core of the National Association of Home Builders' mission. The Roanoke Regional Home Builders Association is committed in providing the opportunity for our members to continue their educational needs.

Members of the RRHBA receive the information and preparation that allows them to gain the competitive edge needed in our challenging industry. In order to provide easier access, more efficient management, enhanced program quality, and comprehensive information about educational opportunities, the NAHB University of Housing was formed to consolidate educational offerings into one location. We invite you to invest in your professional growth and the success of your business by earning a designation, attending an event, or simply taking a course.

Working toward, and receiving a NAHB professional designation offers excellent opportunities to improve your skills, advance your career, differentiate yourself among the competition and be recognized for your commitment toward professional growth.

For more information regarding the curriculum, other requirements and continuing education requirements for the designation that your are interested in obtaining, please contact us at 540.389.7135 or visit NAHB.org



Mission Statement:

*"To serve, support & represent the building industry"
Since 1955, proudly serving the counties of Botetourt, Craig, Floyd, Franklin & Roanoke; and the cities of Roanoke & Salem.*

First Aid / CPR & AED Training

Tuesday, February 7, 2012

1:00pm - 6:00pm

**Cost \$90 / \$100 Non-RRHBA Member
RRHBA Conference Room**

OSHA Required Training ~

Both Classes offered during this training session.

Course Validation Period for 2 years

Green Building for Building

Professionals *(2-day course)*

Monday & Tuesday, March 12 & 13, 2012

**8:00am - 5:00pm / Cost \$350, \$400 Non-NAHB Member
RRHBA Conference Room**

Implementing cost-effective green building into your construction practices begins with up-front planning that examines the whole house and the building science behind it. In this two-day course, you will learn how to apply the ANSI-approved National Green Building Standard™ in the construction of a new home, remodel, site development or multifamily project.

Customer Service

Wednesday, March 14, 2012

**8:00am - 5:00pm / Cost \$230, \$280 Non-NAHB Member
RRHBA Conference Room**

Make your business grow by keeping your clients happy during and after the sale. This course teaches you how to manage every phase of customer interaction from the initial contact through construction and beyond.

Business Management for Building Professionals

Wednesday, March 28, 2012

**8:00am - 5:00pm / Cost \$230, \$280 Non-NAHB Member
RRHBA Conference Room**

Get a solid foundation in the practices so valuable to the management of smaller businesses; planning, organizing, staffing/directing and controlling.

CAPS I: Marketing and Communication Strategies

for Aging & Accessibility

Thursday, March 29, 2012

**8:00am - 5:00pm / Cost \$230, \$280 Non-NAHB Member
RRHBA Conference Room**

This course will teach best practices in communicating and interacting with this exciting and evolving population - one of the fastest growing market segments in remodeling and related industries.

CAPS II: Design/Build Solutions

for Aging & Accessibility

Friday, March 30, 2012

**8:00am - 5:00pm / Cost \$230, \$280 Non-NAHB Member
RRHBA Conference Room**

Learn how to provide the best services to the growing number of Baby Boomers who wish to remodel their home to fit their new lifestyles and abilities. This Certified Aging-in-Place Specialist (CAPS) course will help you to successfully meet their design needs.

Business Accounting & Job Cost

Monday, June 18, 2012

**8:00am - 5:00pm / Cost \$230, \$280 Non-NAHB Member
RRHBA Conference Room**

This course provides the terminology and method foundation necessary to comprehend basic business reporting and job cost procedures, measurement and analysis. In addition, an introduction to the more common types of financing methods for new homes, construction loans and operating capital will be covered.

Estimating for Builders & Remodelers

Tuesday, June 19, 2012

**8:00am - 5:00pm / Cost \$230, \$280 Non-NAHB Member
RRHBA Conference Room**

Learn how to develop winning bids and use estimates as a powerful management tool. This course for remodelers and small-to mid-volume builders addresses one of the most challenging topics in building today - estimating.

Business Management for Building Professionals

Wednesday, September 19, 2012

**8:00am - 5:00pm / Cost \$230, \$280 Non-NAHB Member
RRHBA Conference Room**

Get a solid foundation in the practices so valuable to the management of smaller businesses; planning, organizing, staffing/directing and controlling.

Keep Reading -
there are MORE
classes offered!

