



# HBA Member Benefits

Are you sure . . . you're getting the most out of your HBA membership? Contact RRHBA Activities and Membership Coordinator Sue Smith today to learn more about what's available to you (540/389-7135 or [ssmith@rrhba.com](mailto:ssmith@rrhba.com)).

## 3-In-One Membership ~

- Local: Roanoke Regional Home Builders Association (RRHBA); [www.rrhba.com](http://www.rrhba.com)
- State: Home Builders Association of Virginia (HBAV); [www.hbav.com](http://www.hbav.com)
- National: National Association of Home Builders (NAHB); [www.nahb.org](http://www.nahb.org)

## Networking Opportunities ~

Throughout the year, RRHBA offers the opportunity to meet people who can help you succeed! Participation is an important ingredient of membership; a recent calendar of events is provided.

## Member Discounts ~

- GM Preferred Supplier Pricing
- American Express Credit Card
- Master Card
- Williams Scotsman Storage Containers
- Hertz Rental Cars
- BuilderBooks.com
- Viking Office Products
- Paychex
- NEBS Office Products
- DHL Express Mail
- Pitney Bowes
- Dell Computer Corp

*Note: A brochure with contact information on these discounts available.*

## Competitive Insurance Rates ~

- Competitive rates are available through the state association (HBAV) for our health care partnership with ANTHEM.
- AFLAC

*For more information contact the State Association online [www.hbav.com](http://www.hbav.com) or phone 804-643-2797*

## Monitor & Address Legislative Issues ~

Our Association monitors and addresses legislative, regulatory and legal issues at the local, state and national levels.

## Stay Abreast of Local Codes, Fees and Taxes ~

Benefit from up-to-date information concerning local regulations that will affect your bottom line!

## Target Marketing Opportunities ~

Reach targeted audiences with publications including the Membership Directory, Trade Show Guides, *the nail keg* (the RRHBA's official publication) and sponsorship of RRHBA Events.

## Tools for Growth and Success ~

- The NAHB Research Center
- Home Builders Institute
- Conferences
- BuilderBooks.com
- Online NAHB Resource Guide
- Councils and Committees

## Education ~

Learn to increase profit margins, reduce costs and deal with today's critical business issues. From business plans to financial statements . . . whatever your professional needs . . . find a program that's right for your budget and your schedule.

## Trade Shows ~

Substantial discounts for RRHBA members to showcase their products and/or services to potential customers. RRHBA annually offers Better Living Expo - THE HOME SHOW in the spring and the Home Solutions Expo - *ideas for kitchens, baths and renovations* in the fall. NAHB annually offers The International Builders Show, which draws over 90,000 housing professionals.

## Free Legal Services ~

Free legal consultation sessions with an expert. NAHB provides members with free legal research. Request answers to your legal questions by calling 1-800-368-5242 (extension 8491) or simply complete the online form.